


## CURRICULUM VITAE

|  |  |   |
|--|--|---|
| <b>Name</b>                                | P. SUBRAHMANYAM  |  |
| <b>Father's Name</b>                       | P. PADMANABHA RAO  |   |
| <b>Date of Birth</b>                       | 21-01-1966   |   |
| <b>Category<br/>Caste and<br/>Religion</b> | General - Hindu  |   |
| <b>Postal Address<br/>With PIN</b>         | 5-12-91/A/ F – 1, K.P. Nair Residency,<br>Mangapuram ,H.B. Colony, Moula-Ali,<br>HYDERABAED - 500 040<br>TELANGANA STATE |   |
| <b>Phone</b>                               | 9652183202   |   |
| <b>Email</b>                               | subramanyampudukodu@gmail.com, subonweb@yahoo.co.in  |   |

### Education Qualifications

|        |   |  |                                       |      |   |
|--------|---|--|---------------------------------------|------|---|
| B.Com. | Accounts,<br>Economics<br>&Costing                    | Railway<br>Degree College<br>– Tarnaka-Hyd         | Osmania<br>University                 | 1986 | First Division  |
| M.B.A. | Financial Mgt.<br>Marketing Mgt.                      | Sri Krishna<br>Dev. Univ.<br>College-<br>Anantapur | Sri<br>Krishnadevaraya<br>University. | 1990 | First Division  |
| Ph.D.  | Entrepreneurship<br>Development in<br>Telangana State | Rayalaseema<br>Univ. Kurnool                       | Rayalaseema<br>University.            | 2018 | Thesis<br>Submitted<br>(Awaiting for<br>Viva-voce<br>examination) |

## Experience (28 years)

| Period<br>(from-to)                       | No of   |                         | Name of Institution  | Post held                          | Nature of experience   |
|---|---------|-------------------------|--|------------------------------------|--|
|   | Years   | Months                  |  |                                    |  |
| Since 25 <sup>th</sup><br>August 2008     | 9 years | 10months                | J.B. INSTITUTE OF<br>ENGINEERING<br>AND<br>TECHNOLOGY                        | Associate<br>Professor             | i)Teaching & Research<br>ii)Conducting Workshops<br>iii) project guidance<br>iv)Conducting Seminars.<br>v) Guest Lectures.<br>vi)Practicing Patanjali<br>Yoga & Meditation |
| Sept' 2002-<br>July 2008                  | 5 years | 10<br>Months            | Asmara Commercial<br>College. East Africa<br><br>( <i>U.N.D.P. Project</i> ) | Business<br>Management<br>Lecturer | Teaching & Research  |
| June 1996 to<br>August 2002               | 6 years | 1 Month                 | National Institute of<br>Small Indus.<br>Presently -NIMSME                   | Lecturer                           | Teaching and Training  |
| August 1990<br>May 1996                   | 6 years | 5 years<br>10<br>months | Venture Capital and<br>Investments   | Manager                            | Handling Capital market<br>H.S.E. and Mumbai<br>Stock Exchange<br>operations   |
| <b>Total Years of<br/>Experience</b>      |         | 28 years of Experience  |  |                                    |  |
| <b>Subjects Handled:</b>                  |         |                         |  |                                    |  |
| I. Financial Accounting                   |         |                         | II. International Finance Mgt.   |                                    |  |
| III. Securities Analysis & Portfolio Mgt. |         |                         | IV. Strategic investment and Financial Decisions                             |                                    |  |
| V. Entrepreneurial Development            |         |                         | VI. Insurance & Risk Management  |                                    |  |

## Achievements

- Finance Education Trainer and Resource Person for SEBI (Securities and Exchange Bord. India)
- Certified Finance Trainer by International Wealth Management Association of India.
- Certified Yoga Trainer by Ramakrishna Mut - Hyderabad.
  
- Trainers' Trainer for Entrepreneurship by National Institute of MSME – Hyderabad.

## Papers Published and Presented in the Conference

### I ) INTERNATIONAL

| Sl | Date       | Title of the Paper  | Name of the Journal   | IS SN No:   |
|----|------------|---|---|-------------|
| 1. | 28/12/2017 | COMPETITIVE ADVANTAGE OF THE ENTREPRENEURSHIP IN T.S. A STUDY | IJETSR-VOL – 4 - 12   | 2394-3386   |
| 2. | 24/10/2017 | ENTREPRENEURS' PERSONALITY TRAITS INFLUENCE TO INTENTION      | International Journal on Latest Engineering and Management Research(JLEMR) – Vol -2 -09 | 2455 – 4847 |
| 3. | 20/08/2016 | IMPACT OF WOMEN ENTREPRENEURSHIP DEVELOPMENT ON FAMILIIES     | ICCRETASBM – 2016   | MGMT 2017   |
|    |            |   |   |             |

### II ) NATIONAL

| Sl | Date       | Title of the Paper  | Name of the Journal                                | ISBN No:          |
|----|------------|---|--|-------------------|
| 1. | 04/09/2015 | STRATEGIES FOR DEVELOPMENT OF RURAL WOMEN ENTREPRENEURSHIP (National conference on Advancements and Innovations inEngineering,Technology & Management) – Paramount publishing | AIETM - 2014                                       | 978-93-85100-35-2 |
| 2. | 28/10/2017 | MEASURES TO IMPROVE IN FUNCTIONAL DEVELOPMENT IN ENTREPRENEURSHIP ( Submedha journal on Management)   | SUMEDHA – Vol -6-03<br>ugc Approved: Serial; 46802 | 2277 –6753        |

Presentation of Papers in the Conferences :

#### International :

|     |            |  |                          |                         |
|-----|------------|--|--------------------------|-------------------------|
| 1 ) | 25/02/2018 | DEVELOPMENT OF ENTREPRENEURSHIP IN TELANGANA STATE – A STUDY | LTNEESAMALPMS – FEB – 18 | II A R Cont. conference |
| 2 ) | 28/12/2017 | COMPETITIVE ADVANTAGE OF ENTREPRENEUSHIP IN TELANGANA        | ICAIETM 2017             | JBREC – IC - 86         |
| 3 ) | 20/08/2016 | MEASURES TO IMPROVE ENTREPRENEURSHIP IN TELANAGA             | ICCRETASBM – 2016        | iccretasbm –16          |

#### National :

|    |            |   |                 |                                     |
|----|------------|---|-----------------|-------------------------------------|
| 1. | 26/08/2016 | STRATEGIES FOR WOMEN ENTREPRENEURSHIP DEVELOPMENT | NLCRTMSS-2016   | Two day conference in Osmania Univ. |
| 2. | 09/09/2015 | RURAL WOMEN ENTREPRENEURSHIP                      | ICSSR – Seminar | National seminar                    |
| 3. | 19/03/2014 | ENTREPRENEURIAL OPPORTUNITIES IN TELANGANA STATE  | AIETM - 2014    | AIETM - 2014                        |

### Personal and Family Details

NAME : P.Subrahmanyam  
Mother's name : P. Kanakadurga.  
Date of Birth : 15-12-1989  
Marital Status : married  
Wife Name & status : P. Sailaja, ,Pursuing Ph.D, in JNTUH,  
Asst. Prof. in Maths, in Gheethanjali Engg. College.  
Children : One daughter, studying 10<sup>th</sup> class in Dr. K.K.R.Goutham  
Qualities : Straight Forward, Always Positive & Open Minded  
Known Languages : English, Telugu and Hindi and Tamil,  
Maldivien Divehi,African Tigrinia and Arabic.

### Declaration

I hereby declare that the information furnished above is true to the best of my knowledge.

Date: 25.07.2018

Place: Hyderabad

( P. Subrhmanyam)